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Heimerle + Meule Group

The strong precious metal group  
in Europe – since 2013.





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## Foreword

How time flies! Ten eventful and successful years have passed since L. Possehl acquired the Cookson Group in 2013, making Heimerle + Meule GmbH the parent company of five subsidiaries across five European countries. The move marked the birth of the Heimerle + Meule Group, which has evolved into a leading player in Europe's precious metals processing sector over the past decade.

The conditions into which the group was born were anything but ideal: the ink was barely dry on the contracts with the Cookson Group when precious metal prices crashed in mid-2013, seriously affecting the profitability of all the group's companies. In addition to weathering the drop in earnings experienced by the whole precious metals sector in Germany and elsewhere, Heimerle + Meule GmbH also faced the task of integrating the newly acquired companies into a group. All the companies were, and continue to be, market leaders in their domestic markets; each has its own structure and company culture, and all had wide-ranging product portfolios. Thanks to the effort and commitment of all the new Heimerle + Meule Group's employees, the companies were able to use the difficult years of stagnation in precious metal prices to intensify their partnership, leverage synergies within the group, implement successful projects together and – in doing so – prepare each member for a return to its regular profitability.

With great foresight, the group's product range was permanently expanded, and targeted acquisitions were made to develop its supply chain. In 2018, Weston Beamor Holding and its companies Weston Beamor and Gecko joined the group, creating the foundation needed to gain a foothold in the manufacturing and trade of finished jewellery. Through dedicated effort and with great success, the group's Coins and Investment Products divisions were further developed over the years that followed. Today, the number of coin blanks and investment products being sold and produced at our highly automated facilities in Germany and Spain exceeds eight figures. Here, too, developing the supply chain was an important consideration. In 2022, the Heimerle + Meule Group acquired a majority share of the Commonwealth Mint – England's most successful private mint – and its subsidiary Techgrave in order to integrate them into its business.

With support from our financially strong parent company L. Possehl, we are continuing to work intensively towards the strategic expansion of the group, regardless of the complexity of the task. However, we will also be ensuring that all the companies in our group are prepared for the challenges of the fast-moving and increasingly agile corporate world. The past years have repeatedly proven that our sector flourishes in an environment shaped by crises and – unfortunately – conflict, and that our profitability represents an important pillar of the Possehl Foundation's well-being.

I am extremely proud to be part of this organisation, and I would like to thank all employees of the group for their outstanding efforts, commitment and abilities. Your work has made the Heimerle + Meule Group what it is today – a truly impressive player in the world of precious metals.

Thomas Frey, CEO of the Heimerle + Meule Group





“This year, we are delighted to congratulate the Heimerle + Meule Group on its ten-year anniversary.

Heimerle + Meule GmbH is proud to be looking back on a decade of growth. Over the past decade, we have successfully expanded our broad range of products and services across multiple areas.

For example, the Investment Products division was able to develop into a significant source of turnover and revenue thanks to the hard work of our employees, our high investment in automation and access to the European markets gained through our subsidiaries.

Similarly, the Industrial Recycling division at our „Am Mühlkanal“ site has been modernised and our logistics centre expanded. As a result, we now receive significant volumes of scrap material with a low precious metal content from large industrial customers in the recycling sector.

In these and many other business areas, we benefit from our large network of companies in the most important precious metals processing markets in Europe. This enables us to support our customers locally with competent representatives and short-haul deliveries.

Both the structure of our group and our wide, diversified product range spanning the full length of the precious metals supply chain make the Heimerle + Meule Group a unique and preferred partner for our customers.”

Thomas Weiß & Georg Steiner, Managing Directors



## Looking to the future

The future of Heimerle + Meule GmbH is bright.

Thanks to numerous renovation and modernisation efforts at our Pforzheim site, we are well-equipped to continue offering our customers the best-possible service going forward, as well as to increase our market share.

Our new website offers our customers the opportunity to access many of our products and services around the clock. Over the coming years, we will continue to expand our services in this area.

This year, we expect to gain the Responsible Jewellery Council Chain-of-Custody certification (CoC), which will provide us with new opportunities in manufacturing and selling pre-products for the luxury goods industry in Germany and Europe. Further investments in the refining of recycled products will also enable us to access precious metal from electronic waste.

With these and many other projects, we are securing the future growth of Heimerle + Meule GmbH and the Heimerle + Meule Group in line with our motto: Precious Metals Unlimited.



Headquarters of Heimerle + Meule in Pforzheim

## About Heimerle + Meule

Today, Heimerle + Meule GmbH is not just Germany’s oldest gold and silver refinery. It has developed beyond that into an international market leader in the precious metal sector. The one-time processor of production waste from the local jewellery industry now presents itself as a full-service provider in precious metal processing for multiple sectors.

In addition to precious metals recycling and trade, the range of products and services offered by the long-standing company (based in Pforzheim and with an office in Vienna) includes pre-products for jewellery and technology, electroplating devices and chemicals, in-house surface coating, and investment and dental products. The fields of application for our products and services are no less diverse. Besides the jewellery and watch-making industry, Heimerle + Meule also supplies automotive suppliers, the electrical and electronic industry, dental laboratories and many more sectors.

Heimerle + Meule also takes its responsibility to people and the environment very seriously and integrates this philosophy into its everyday processes. Extensive certification proves that the gold used by Heimerle + Meule, as well as all the products it is used in, meet the highest ethical standards. Among other things, we are accredited under the LBMA (London Bullion Market Association) Responsible Sourcing Programme for conflict-free gold refining and have been certified by the RJC (Responsible Jewellery Council) as meeting its Code of Practices (CoP). On top of that, Germany’s oldest refinery uses state-of-the-art technology in its efforts to ensure a highly sustainable production process and environmentally friendly recycling. In addition, the precious metal specialist embodies controlled quality and tested safety.

Today, nearly 180 years after its foundation, Heimerle + Meule is far more than a precious metal specialist based in Pforzheim. By forming the Heimerle + Meule Group in 2013, the Pforzheim company achieved a new dimension. More than 1300 employees in locations across seven countries means that the Heimerle + Meule Group is one of the biggest European precious metal processors. The multinational company can now react even more quickly to its customers’ requirements and to market developments.

## Overview of our range of products and services

- Precious metals recycling and trading
- Semifinished products for jewellery and technology
- Industrial recycling
- Investment products
- Electroplating services
- Electroplating units and chemicals
- Dental products
- Medical technology



The Heimerle + Meule office in Vienna

It is hard to believe Cooksongold has been part of the Heimerle + Meule Group for a decade, and in that ten years it's been fantastic to see both Cooksongold and the Heimerle + Meule Group evolve, develop and grow.

Being part of the Heimerle + Meule Group, gives Cooksongold the best of both worlds; able to draw on the expertise, and knowledge of a larger international group, but still able to react locally to customers and market conditions. Something unique with the industry.

The dynamic investment that the Heimerle + Meule Group has and continues to make in the UK business has been a major step change. This has allowed us to maintain our expertise in traditional jewellery manufacture, combined with the introduction of new pioneering technology in our manufacturing, logistics and sales operations. All helping in delivering an improved experience to our customers.

As we reflect on this milestone, we must also remember that in that ten years we have had some major challenges to overcome, but as a group we have adapted and supported each other, and emerged I think a stronger entity.

Our success would not be possible without the incredible talents of our teams. It is clear across every company that we have dedicated, passionate and knowledgeable people. All who bring a huge variety of skills, perspectives and ideas. Those teams have and will continue to enable us to grow and push us forward.

Here is to celebrating ten years, of innovation, collaboration and success, I think we can look ahead and be assured the best is yet to come!

Paul Cooper, Managing Director



## Looking to the future

As we reflect on the last 10 years, we should not lose sight of the future, we need to build on the strong foundations that we have created. We are excited that our planned developments will help us explore new markets, grow our market share, and improve the service we offer to our customers.

In 2023 we started our logistics development programme with the introduction of new technology aimed at improving our accuracy, speed and efficiency. This programme will continue in 2024 and beyond with more development in our logistic operation.

We are excited about our project to target the B2B and industrial sector. Offering customers precious metal solutions by blending new technologies such as AM with more traditional manufacturing techniques.

To support this, we are adding new elements to our manufacturing business with the launch of our finishing and polishing cell, gold bar production and plating room.

From our multi-channel business, we continue to develop our range of products, our acquisition channels and extending the use of digital configurators to retail by offering bespoke manufactured products to an expanding customer base.



3D printing in precious metals

## About Cooksongold

Cooksongold is the leading manufacturer and retailer of precious metal products, tools and equipment in the UK. We have served the UK jewellery industry since 1918.

Our customer base include gold and silversmiths, independent retailers, large manufactures, scrap collectors, industrial businesses, right through to student and hobbyist jewellery makers.

### Multi-Channel & Logistics operation

Through our multi-channel and logistics operation with serve over 70,000 customers each year via our website, contact centre, Ebay and Amazon store, plus our two stores in Birmingham and London.

We have over 20,000 products all available to order, all despatched by our industry leading logistics operation which despatches over 400,000 parcels each year.

### Precious Metal Products & Scrap Recycling

Through our sales team we target the UK and Irelands largest manufactures, dental laboratories, scrap dealers and industrial clients.

We are the UK largest processor of scrap, we have over 100 years of experience in valuing, melting and assaying precious metal scrap.

### Manufacturing

Our technical and high-end production techniques mean we are able to produce custom-made orders including wedding ring blanks, stampings, tool making and findings production.

We also offer bespoke precious metal manufacturing capabilities within our semi-finished product range including sheet, wire, grain and solders. In addition, we can also support the creation of bespoke alloy composites to atomised powders.

### 3D Printing

Using state of the art additive manufacturing technology to create semi-finished jewellery printed in silver, 18ct gold, platinum and titanium. In 2022 we launched our 3D Precious Printing Service. An online bureau to expand your design horizons and create custom precious metal pieces in a truly unique way.

## Overview of our range of products and services

Cooksongold offer a range of over 20,000 products including:

- Semi Finished precious metal products – Sheet, wire, solder, tube, grain, bars. With our gold and silver manufactured products all being recycled
- Jewellery Tools - everything from consumables, hand tools, machinery
- Wedding Ring Blanks
- Findings
- Chain – finished and loose chain
- Gemstones
- Boxes / Packing
- Beads
- Cast Rings.
- Precious Metal Clay
- AM 3D printed products
- Stamped products



Headquarters of Cooksongold in Birmingham



As the Managing Director of Heimerle + Meule's French subsidiary, Cookson-CLAL, I am delighted to mark this significant occasion — the anniversary of our Group.

Since it was founded, our Group has embarked on an exceptional trajectory, establishing itself as a prominent figure in the precious metal industry in Europe. What truly sets Heimerle + Meule Group apart is our unwavering commitment to pursuing excellence and perfection. Our reputation is built on the unparalleled quality of our products and services, enabling us to solidify our position as a market leader. The cornerstone of our success undeniably rests upon the expertise and dedication of our team of skilled professionals. Their knowledge and passion for precious metals have been pivotal drivers of our achievements.

As the French subsidiary, we take pride in our ability to tailor our offerings to meet the specific and demanding needs of our local clients, within a host of various market types. We strive to provide bespoke solutions, both in terms of products and services, to meet their most discerning expectations.

While we celebrate this anniversary, we remain acutely aware of the intricate and dynamic challenges that characterise the precious metals industry's landscape.

Consequently, we need to maintain our commitment to innovation to stay at the forefront of the competition.

In conclusion, on this momentous day, I extend my gratitude to the Group's devoted team, loyal clients and valued business partners, without whom our prosperity would not have been conceivable. Happy anniversary to the Heimerle + Meule Group and may this significant milestone inspire us to reach new heights of success and excellence.

Philippe Souquet, Managing Director



## Looking to the future

On this momentous 10th anniversary of the Heimerle + Meule Group, I'm delighted to share our forward-looking perspective for Cookson-CLAL.

We'll focus on luxury high jewellery markets, strengthening online sales in France and Europe, and modernising logistics, while preserving our leadership in the local jewellery market. Collaborating with luxury houses, we craft high-end products for the selective *Haute Joaillerie* market, combining creativity and expertise.

E-commerce is a strategic pillar. Our thoughtfully optimised platform offers unparalleled shopping experiences, catering to discerning clients.

Modernising logistics is key. Targeted investments optimise order management, stock control and delivery, ensuring seamless customer experiences for our growing clientele.

Preserving national leadership means an unwavering focus on excellence, meeting unique jewellery clientele needs.

At Cookson-CLAL, delivering the highest standards is our vision. With modernised logistics and e-commerce along with a focus on the solid local jewellery market, we stand poised for continued success.



Headquarters of Cookson-CLAL in Dardilly

## About Cookson-CLAL

The Comptoir Lyon-Alemand-Loyot (CLAL) was founded in 1834 by Mrs Lyon and Mr Alemand as a silver foundry, marking the beginning of a rich history in the world of precious metals. Over the years, the company has specialised in selling gold and silver to jewellers and goldsmiths, becoming an essential player in the industry.

Despite economically challenging times, CLAL demonstrated resilience and experienced significant growth in the early 20th century. Through the application of new industrial processes and the expansion of production and sales activities, the company prospered in a constantly evolving environment.

However, the Second World War temporarily slowed down CLAL's industrial activities. Yet, the post-war period marked a fresh start for the company, as a determined team led the way to rebuilding and development.

In the following decades, CLAL continued to evolve, diversifying its operations and seizing new opportunities. Its reputation for quality and reliability allowed it to consolidate its presence as a major player in the market while expanding its scope of action. In the year 2000, a new chapter began in CLAL's history. The precious metals part of the company was transferred to the Cookson Group, which then became Cookson-CLAL. This strategic step allowed CLAL to focus on its core activities while opening up new perspectives within the Cookson Group.

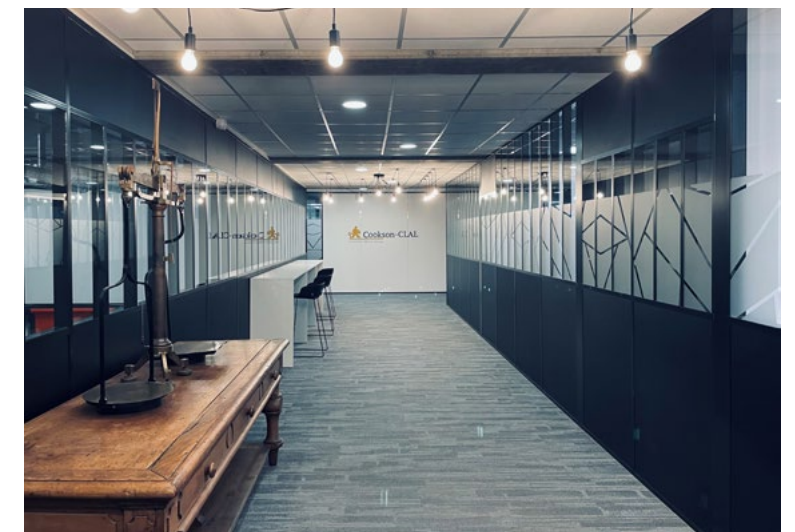
Subsequently, in 2013, a significant opportunity presented itself to Cookson-CLAL when it was acquired by the German Heimerle + Meule GmbH. This acquisition opened up new horizons for the company, providing privileged access to an international network and strengthening its position in the European market.

Today, Cookson-CLAL embodies a prosperous and dynamic enterprise, blending traditional expertise with innovation. With a rich historical heritage and strong partnerships, Cookson-CLAL remains a key player in the field of precious metals and industrial applications.

Driven by a passionate and dedicated team, Cookson-CLAL is resolutely focused on the future. The company strives to stay at the forefront of the industry, anticipating the changing needs of its clients and seizing growth opportunities in a constantly evolving market.

## Overview of our range of products and services

- Refining and processing
- Semifinished products
- Investment
- Findings - chains
- Finished jewellery
- Tools
- Electroplating chemicals and equipment
- Laboratory



Headquarters of Cookson-CLAL in Dardilly



Drijfhout and its employees are proud to have been part of the success of the Heimerle + Meule Group and feel that over the past 10 years, we have found our true home.

Although we are only 24 people locally, we always consider that we have 1,300+ colleagues ready to help and support us. Having the manufacturing and technical support of the Heimerle + Meule Group allows us to focus on offering solutions to our local customer base, many of which are smaller family run businesses, without ignoring the needs of the larger companies.



For us, it is this recognition that countries and customers have different needs that makes the Heimerle + Meule Group special. By allowing a local focus and application of Group strategies, Drijfhout has been able to prosper in its market and take advantage of the core understanding and support that uniquely exist in the Heimerle + Meule Group.

After 10 years, we truly feel part of the team and share in the pride that over this time we have contributed to the continued growth and expansion of the Group, helping to establish the Heimerle + Meule Group as a strong international force that is also ready for whatever challenges and opportunities the market gives us.

Chris Kuscher, Managing Director

## Looking to the future

The ability of Drijfhout to rapidly respond to the needs of its customer base means that we are able to develop and expand a broad range of products and services, making Drijfhout more resilient towards short term market downturns.

As our focus is on keeping close to our customer base, we are able to determine what new products of the Heimerle + Meule Group are suitable for the Dutch market and target specific customer groups with high success.

The future for Drijfhout remains strong and with more companies and products being added to the portfolio, our challenge will be to maximise income for the Group from these products both within the Netherlands and Belgium markets.



Investment bars from Drijfhout

## About Drijfhout

The name Drijfhout has guaranteed trust and quality in the Dutch precious metal industry since 1827. This makes Drijfhout one of the oldest companies in the field of precious metals. Using this 195+ years of experience and expertise has allowed the company to expand its services and customer support and adapt to meeting new challenges as they appear. Originally based in the long-closed centre of jewellery manufacturing in Balk, North Netherlands, Drijfhout quickly established itself as a partner for in-house assaying and refining plus manufacturing of watch cases and other semi manufactured goods.

Its ability to adapt with the market saw it move to Amsterdam in 1886 to get closer to the new manufacturing base and to a building in the centre that, although a hotel today, still has the Drijfhout name above the door and many of the original internal features.

The mid 1980's saw a redevelopment of central Amsterdam and the company was encouraged to relocate to a purpose-built location, designed specifically to meet the needs of a precious metal company employing 250 people. This remains the home of Drijfhout today.



Headquarters of Drijfhout in Amsterdam

As the Dutch jewellery manufacturing base shrunk, the company had to adapt to maintain its profitability, until in 2000, when the remaining business, now very much smaller and struggling, was fragmented into platinum- ware, industrial, jewellery and dental and sold to interested parties, who promptly relocated or integrated many of the activities.

Fortunately the main part of their activity, jewellery and dental were, acquired by the Cookson Group and finally in 2013 found its true home in the Heimerle + Meule Group, where Drijfhout began to re-establish its profitability and once again became the 'go-to' partner for all precious metal needs, offering its customer base the products and services required for the current market.

## Overview of our range of products and services

- Recycling and refining. Offering local melt and evaluation/purchase services but using the refining capabilities within the Group
- Industrial refining collection and settlement services
- Full metal account and transaction services
- Supply of finished jewellery via visiting area sales people
- Local supply of wedding rings (ordered via Ring-O)
- Local supply of Weston Beamor/Domino jewellery and products
- Semi manufactured products, with small-scale orders completed on site in a small full-service mill facility
- Supply of both Heimerle + Meule and Drijfhout investment bars and products
- Local electroplating services, with volume requirements supported by Heimerle + Meule GmbH
- Complete range of tooling and consumables to small manufacturers and gold-/silversmiths
- Centre of excellence for laser welding, offering equipment, training and services, making Drijfhout the leading supplier of such equipment in Benelux



People engage in projects because they transcend individual capabilities, enabling teams to accomplish remarkable endeavours with lasting impact over time. That is what SEMPSA JP has allowed us to achieve.

Ten years ago, we became part of a larger team, new travel partners, who opened to us fresh perspectives and horizons.

Ever since joining the Heimerle + Meule Group, we have been fostering a steadfast foundation for continuous evolution and development.

In these endeavours, trust and reliability play fundamental roles. Trust fosters a positive and cohesive atmosphere, allowing all of us to rely on one another, exchange ideas openly and collaborate effectively. It is the cornerstone that strengthens the bonds among team members and sets the foundation for achieving remarkable outcomes.

Within Heimerle + Meule, teamwork is not only about combining skills but also about leveraging each other's strengths to create synergies, making it possible to address complex challenges and sustainable solutions. Emphasizing sustainability in decision-making processes ensures that our efforts are not only successful in the short term but also contribute positively to the well-being of current and future generations.

In the context of Heimerle + Meule, trust, reliability, teamwork and sustainability are interwoven. These values not only lead to success in the short term but also pave the way for enduring prosperity. They are a driving force that enable us to grow, innovate and transcend, building a prosperous future for all. The unity of our capabilities and the diversity of our talents are the fundamental pillars on which success in the Heimerle + Meule Group is built.

Francisco Espinosa, Managing Director



## Looking to the future

Our goal is to improve operational efficiency, flexibility and market knowledge to provide our customers with the best experience and stay at the forefront of the industry. To achieve this, SEMPSA JP is investing in automation, digitalisation, data architecture and artificial intelligence. In this digital transformation, we aim to foster a culture of continuous learning based on data and digital tools, while keeping the care of precious metals as our core purpose.

We want to enhance data-driven decision-making. Artificial intelligence will enable us to analyse large volumes of information quickly and accurately, leading to a better understanding of customer behaviour and market trends. In this context, we aspire to be pioneers in defining and launching digital products based on precious metals.

We strive to continue developing digital platforms that facilitate interaction with our customers and business partners, allowing us to better adapt to their needs.



Headquarters of SEMPSA JP in Madrid

## About SEMPSA JP

SEMPSA JP, founded in 1920 as Sociedad Española de Metales Preciosos S.A., has grown into Spain's largest business organisation serving jewellers, silversmiths and the precious metal-using industry. With over a century of experience, SEMPSA JP stands as a leader in services for the global jewellery, silver and coin sector.

In 2000, SEMPSA JP was acquired by the Cookson Group. Another breakthrough came in 2013 when the German company Heimerle + Meule GmbH acquired Cookson's Precious Metals Division, opening new opportunities and expanding SEMPSA JP's presence in the precious metals domain. This further solidified SEMPSA JP's dominance and marked a significant milestone. The company offers comprehensive solutions throughout the precious metals cycle and provides tailored services, including gold and silver ingot processing, to meet individual company needs.

SEMPSA JP's leading position in Spain is a result of its dedication to transparency, guaranteed standards, quality and safety. It has earned significant trust from stakeholders in the industry due to its excellence in products and services.

Responsible sourcing is a vital aspect of SEMPSA JP's business, being the first European company to be CFSI certified for sourcing conflict-free gold. The company was also included in the LBMA list of best gold and silver refining companies and RJC.

Recognised as one of the best gold and silver refining companies, SEMPSA JP's Environmental, Social and Governance policy is of utmost importance, reflecting its commitment to the environment, society and humanity.

With a long and illustrious history in the precious metal industry, SEMPSA JP's unyielding focus on quality, safety and ethical practices has earned the trust of customers and partners alike. As a reliable and esteemed partner in the jewellery, silver and coin industry, SEMPSA JP's commitment to excellence and adherence to the highest international standards make it a trusted entity in the field.

## Overview of our range of products and services

- Main gold & silver refining plant of the Heimerle + Meule Group
- European leader in precious metal coin blanks production
- Investment products
- Semifinished products for the high jewelry industry in Au, Pt and Ag
- Industrial products (i.e. sputtering targets, solders, ...)
- Trading services in precious metals



SEMPSA JP at the World Money Fair in Berlin



## About Koutadly

In September 1993, PMT (Precious Metal Trading ) Industrial – Metais Preciosos S.A. began its activity in Porto, Portugal, having ended the monopoly of banking entities in the sale of precious metals. The sole shareholder was Hiperinver belonging to the CLAL group. During the period it was active, it was market leader in fine precious metals and their by-products and derivatives.

In July 2000, Koutadly – Consultadoria Económica e Participações, S.A. was created in the tax-free zone of Madeira with the aim of having active companies for later sale to multinational groups that needed to establish themselves in Portugal quickly and without having to go through the bureaucracy and delay that is the creation of a company in this country. The original shareholder was MLGT Madeira Management and Investment S.A. After being acquired in September of the same year by the Cookson Group, Koutadly became the owner of the company PMT Industrial – Metais Preciosos, S.A., also replacing the commercial brand in January 2001 and moving its headquarters to the mainland (Porto).

In 2005, Koutadly, S.A. changed premises, moving from a peripheral street to occupying a privileged location in the building of the AORP – Associação de Ourivesaria e Relojoaria de Portugal opposite the Casa da Moeda – Contrastaria, where all professionals have to go to contrast their pieces to be marketed, thus creating a closer relationship with professionals in the sector.

In April 2013, Koutadly S.A. again changed shareholders and group, having SEMPSA JP, S.A. as a shareholder (100%) and thus becoming part of the Heimerle + Meule Group.

This situation continues today, with Koutadly being one of the leading companies in the Portuguese market for the trading of precious metals and their derivatives.

## Overview of our range of products and services

- Collection of scrap material
- Selling semifinished products for the jewellery industry



Headquarters of Koutadly in Porto

## Our Philosophy

### Convinced customers

Convinced customers are the foundation of our business.  
We achieve this by our excellent performance.

### Responsibility is more than just a word to us

We can be trusted to handle precious metal responsibly.  
Precious metal cycles are the heart of our business.

### Professional employees

Our customers wishes are dealt with diligently and professionally.  
Our success is based upon our qualified and loyal workforce.

### Reliable partners

Our relationship with partners is built on reliability and competency.  
We satisfy through quality and reliability.



## Our Identity

### Trust

Our dealings are based on traditional values.  
We stand for absolute trust and transparency.

### Reliability

Flexible and responsible dealings create trust between customers and partners.  
We stand for reliability.

### Partnership

Fair and respectful dealings with our partners form the basis of our success.  
We work together and in partnership with our customers.

### Sustainability

The experience of former generations forms the basis of our work.  
We take responsibility for people and the environment.





“As the newest member of the Heimerle + Meule Group we have enjoyed our first 18 months and found being part of the Group beneficial to our continued growth and success. We’d like to thank the Board of Heimerle + Meule Group & our fellow Managing Directors of our



sister companies, for being so welcoming and supportive. The broad skill set and technical knowledge has been a key to enabling us to exploit all opportunities open to us. The Group, whilst being successful, is constantly appraising itself and looking to improve. We’re certain that with the backing of Possehl, the Group will continue it’s own growth and will become an industry leader in all market sectors, thanks to the investment and demand for technical innovation.”

Jonathan Deane & James Hughes, Managing Directors

## Looking to the future

Commonwealth Mint is the largest and most successful private mint in the UK but we aim to be one of Europe’s leading and most powerful mint in the coming years. This will be achieved by striving to continually improve quality, customer service and reactivity and driving innovation in the industry. Being part of the Heimerle + Meule Group is key to enabling us to deliver on our aims.



Headquarters of The Commonwealth Mint in Bristol

## About The Commonwealth Mint

The Commonwealth Mint was founded in 2000 by Patrick Deane and James Hughes.

The company has formed a reputation for producing the highest quality proof collectible & commemorative legal tender coins. It works with several issuing authorities around the World but has expertise with the inner workings of British Overseas Territories, Crown Dependencies and British Commonwealth Members. We currently run an efficient and stream lined operation with our hard working team of industry experts. We are particularly fortunate to name Jody Clark (sculptor of the last portrait of HM Queen Elizabeth II used on UK coins as well as the designer of the renowned Queens Beasts coins and the current UK Sovereign coin), one of the top numismatic designers in the World, as our Head of Design. We have invested heavily in state of the art proof coin presses, laser & CNC die cutting equipment and blank prep & polishing. Our R&D work is on going and have several exciting projects that will hopefully further improve our products in the near future. We became a member of the Heimerle + Meule Group in 2022 and are encouraged to make further ambitious investments and to strive for excellence.



The world’s first 12 sided Sovereign, struck to honour the Queen

## Overview of our range of products and services

- Market leader in the manufacture of proof and collectible coins
- Offering a large array of embellishment of coins & medals, including flatbed and Morelock printers, resin enamelling, jewel embedding and selective gold & silver plating
- World leading numismatic in house design.
- Specialists in developing custom /exclusive coin programmes
- Specialist minting in high relief & utilising new technologies and powder metallurgy
- High quality precision die & toolmaking in house at Techgrave
- Numismatic R&D to rival most mints in the World, often able to offer “World Firsts”
- Bullion coin production (specialising in medium – low runs)
- Legal tender status arrangement though one of our 10 issuing authorities that we work with
- Experts in numismatic subscription programmes
- Large format minting up to 2 kilos in Gold & Silver
- Industry leading lead times



The Weston Beamor Group is incredibly proud to be a part of the Heimerle + Meule Group, a forward-thinking company that invests in its people, technology and the environment.

From scrapping and refining to manufacturing fully finished jewellery pieces, as a group we cover such a scope of expertise across the precious metal industry.

Andrew Morton, Managing Director



## Looking to the future

The future is bright for us at Weston Beamor, we have a number of initiatives in place, including:

### Technological Innovation

We have always been at the cutting edge of innovation, being one of the first UK jewellery manufacturers to invest in 3D print technology in 2001; we haven't looked back since. 2023 has seen us appoint an Additive Manufacturing Manager who is tasked with leading us forward in the world of AM.

### Digitalisation

The buying behaviour of both our retailers and consumers is ever evolving. At Weston Beamor we are invested in ensuring the e-commerce side of our business evolves in line with technological growth, from digital representation of our products to UX development.

### People Strategy

Always looking to support the next generation of jewellery professionals; we invest considerable time and resource in developing our people. 2022-2023 saw our entire Management team undergo leadership training. September 2023 now sees the launch of our tailored 'Stepping Stones' training programme designed to train the next generation of managers. The programme includes development workshops, job rotations, on-the-job training, and is supported by a programme of shows, visits and individual work projects.



Headquarters of Weston Beamor in Birmingham

## About Weston Beamor

Based in the heart of Birmingham's Jewellery Quarter, the Weston Beamor Group encompasses three businesses, providing retailers with an incredibly comprehensive product offering, meeting the varying needs of our customers.

Established in 1947, Weston Beamor specialises in casting, Bespoke design and manufacture, CAD and 3D printing. Domino Jewellery, founded in 1983, is one of the UK's leading manufacturers of bridal and fine jewellery in platinum and 18ct or 9ct gold alloys. Gecko Jewellery, established in 1992, supplies the industry with trend led 9ct gold and silver jewellery collections.

## Overview of our range of products and services

### Weston Beamor

One of the UK's leading casting house and jewellery services provider, offering an unrivalled spectrum of services to help bench jewellers and jewellery retailers create the finest products:

- Casting
- Moulding
- 3D Scanning
- CAD Modelling
- 3D printing
- Jewellery Design
- Jewellery Manufacture

### Domino Jewellery

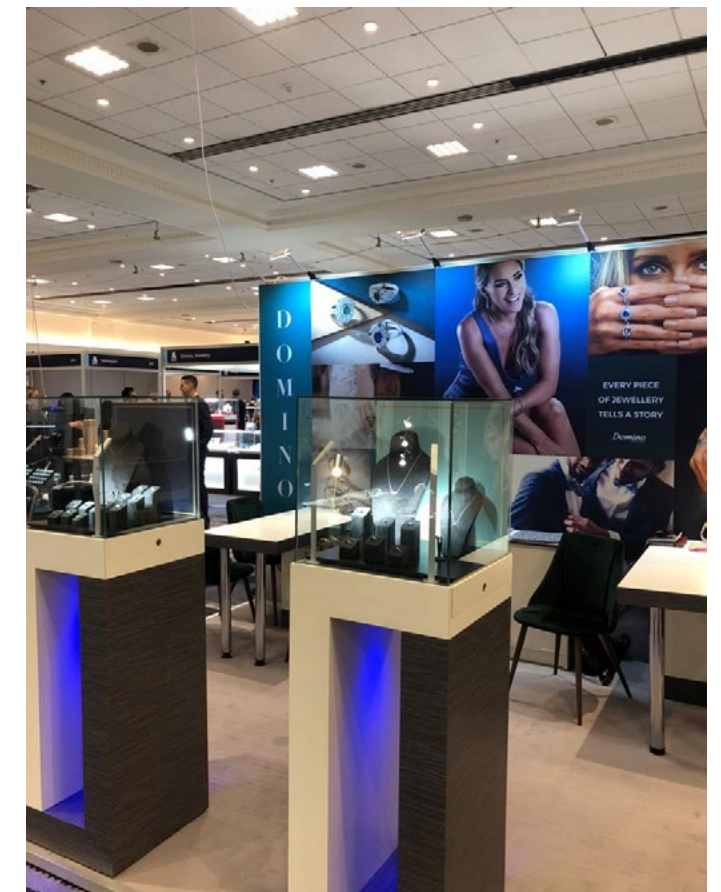
Domino Jewellery is one of the UK's leading jewellery manufacturers of bridal and fine jewellery suites in platinum and 18ct or 9ct gold alloys. Products include:

- Wedding rings
- Ring mounts (unset, semi-set & fully finished)
- Neckwear
- Wristwear
- Earrings

### Gecko Jewellery

Gecko Jewellery supplies the industry with trend led 9ct gold and silver jewellery collections across:

- Neckwear
- Wristwear
- Earrings
- Rings



Domino Jewellery exhibiting at the Company of Master Jeweller's Spring Trade event, March 2023 in Birmingham





Heimerle + Meule Group